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## **APM Terminals and Port of Rotterdam to Cooperate On R&D**

**- Five year, global agreement to work toward improved productivity and efficiency, land utilization, environmental sensitivity and public awareness of the container terminal industry**

**Rotterdam, Netherlands** – APM Terminals and the Port of Rotterdam Authority announce the signing of a five-year agreement of cooperation on research and development for innovation in global container terminal operations.

The main objectives of the cooperative effort are to:

- Support environmentally proactive terminal planning and operating procedures with sustainable development
- Improve productivity and efficiency of terminal operations
- Optimize land use
- Help to increase public awareness of the major role container facilities play in creating jobs and prosperity in the global as well as in national, regional and local economies.

“We aspire to be leaders in innovation”, stated APM Terminals’ Vice President, John Verschelden, “This is a very natural alliance between one of the world’s preeminent container ports- the largest in Europe- and APM Terminals’ Global Terminal Network, which includes 50

facilities in 31 countries and five continents; our scope is global, as are our goals, and it is our intention that the positive impact of our research projects shall be as well”.

“Globalization and economic growth generate a structural increase in goods transport. Our aim as a port authority is to make sure that this is facilitated within our port by increasing the productivity of existing terminals, by making new ones very efficient, and at the same time increase the sustainability of logistics. Because economic growth and sustainability must go hand in hand”, said Rotterdam Port Authority CEO Hans Smits.

Research projects will be undertaken world-wide under the auspices of the agreement, and will focus on container terminal environmental best practices, sustainability, safety, cargo security, cost reduction, intermodal movements, supply chain integration, and information management. The agreement covers global port projects; five projects per year at the current APM Terminals Rotterdam facility, which surpassed a 2.6 million TEU annual volume in 2007 and the future APM Terminals Maasvlakte II facility, construction for which is scheduled to begin shortly. The facility will launch a new generation of eco-friendly ports while serving as the company’s flagship terminal for innovation and environment sustainability.

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### **APM Terminals**

APM Terminals, with corporate headquarters in The Hague, Netherlands, is a leading global container terminal owner and operator of more than 50 terminals in 31 countries and five continents, serving more than 60 container shipping lines around the world.

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**Q&A**

1. What is the purpose of this agreement?

This five-year agreement establishes a partnership between APM Terminals and the Port of Rotterdam to pursue research and development of new practices, technologies and standards for efficient, safe, secure and environmentally proactive container terminal operations world-wide.

2. At what level will this cooperation on research and development take place?

This agreement calls for cooperative efforts on every level of both of our organizations.

3. Will these research projects be restricted to the APM Terminals' facilities in the Port of Rotterdam?

Both APM Terminals and the Port of Rotterdam are global organizations active around the world. Our collaborative efforts will not be confined to any geographic constraints, but will be carried out where best suited.

4. What is the relationship between APM Terminals and the Port of Rotterdam?

APM Terminals at present operates APM Terminals Rotterdam at the Port of Rotterdam, with an annual container throughput of over 2.6 million TEUs in 2007. We also have a concession agreement at the planned Maasvlakte II facility, scheduled to become operational around 2013.